

PRACTICE OPPORTUNITY '26

in collaboration with the Ontario Chiropractic Association



**DR. DAN NIGHSWANDER,
CCA KEYNOTE SPEAKER**

Dr. Dan Nighswander graduated from CMCC in 2020. Shortly after graduation, he accepted a locum position in Lindsay, ON, while simultaneously building his first solo clinic in Fenelon Falls, which opened in 2022. In 2023, he continued to expand his portfolio by co-founding a multidisciplinary clinic in Lindsay, ON, now home to over twenty healthcare providers. Dan's work is grounded in attention to detail, data-informed decision-making, and consistent effort, which he applies to developing systems that prioritize patient outcomes while supporting sustainable clinic growth.

Outside of clinical practice, Dan is deeply involved in community leadership and currently serves as Chair of the Fenelon Falls & District Chamber of Commerce, in addition to holding roles on several local boards and organizations. This leadership experience has helped him build extensive professional networks and develop practical skills that directly inform the growth and operation of his clinics. Having entered practice relatively recently, Dan brings a practical, modern perspective on building a clinic that aligns clinical excellence with sound business principles.

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KEYNOTE ADDRESS SPONSORED BY THE CCA: THE ANATOMY OF A CHIROPRACTIC BUSINESS: LESSONS, LEARNINGS, AND REAL LIFE

Dr. Dan Nighswander will share an honest, behind-the-scenes look at the transition from chiropractic intern to real-world practice ownership. Drawing from his experience as a new graduate who went on to build and scale multiple successful clinics, he breaks down exactly how he prepared for, launched, and grew his first - and second - practice.

This talk won't skip the hard parts. Dr. Dan will walk you through the mistakes, missteps, and tough lessons that shaped his journey, alongside the handful of decisions that truly moved the needle. You'll gain a clear understanding of how a chiropractic business is structured, what matters most in the early stages, and how to realistically start a practice from scratch as a new grad.

By the end, you'll leave with practical insights, real-world expectations, and a roadmap you can apply to your own path from graduation to confident practice ownership.